FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (The figures have not been audited)

	Individual quarter		Cumulativ	e quarter
	30-09-17 RM'000	30-09-16 RM'000	30-09-17 RM'000	30-09-16 RM'000
Revenue	41,051	39,054	122,173	121,285
Cost of sales	(17,166)	(15,727)	(50,442)	(49,922)
Gross profit	23,885	23,327	71,731	71,363
Other income	1,079	1,067	3,270	3,407
Selling and distribution expenses	(8,585)	(8,500)	(25,261)	(25,922)
Administrative and general expenses	(16,383)	(16,340)	(48,355)	(49,209)
Interest expense	(671)	(555)	(1,922)	(1,608)
Interest income	121	100	259	289
Share of profit in associates	122	111	324	322
Share of loss in joint venture	-	-	(39)	-
(Loss)/profit before tax	(432)	(790)	7	(1,358)
Tax expense	(638)	(234)	(1,391)	(979)
Loss for the period	(1,070)	(1,024)	(1,384)	(2,337)
(Loss)/profit attributable to:				
Owners of the Parent Non-controlling interests	(1,070)	(1,012) (12)	(1,385)	(2,251) (86)
	(1,070)	(1,024)	(1,384)	(2,337)
Total comprehensive (loss)/profit attributable to:				
Owners of the Parent	(1,070)	(1,012)	(1,385)	(2,251)
Non-controlling interests	-	(12)	1	(86)
	(1,070)	(1,024)	(1,384)	(2,337)
Loss per share attributable to owners of the Parent:				
Basic (sen)	(0.65)	(0.61)	(0.84)	(1.36)
Diluted (sen)	N/A	N/A	N/A	N/A

The condensed consolidated statements of comprehensive income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial report.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (The figures have not been audited)

ASSETS	As at 30-09-17 RM'000 (Unaudited)	As at 31-12-16 RM'000 (Audited)
Non-current assets	(Ollaudited)	(Audited)
Property, plant and equipment	48,232	48,470
Investment in associates	705	696
Investment in joint venture	261	-
Deferred tax assets	306	306
Trade and other receivables	379	230
	49,883	49,702
Current assets		,
Inventories	43,972	46,412
Derivative assets	-	40
Trade and other receivables	23,174	24,635
Current tax assets	72	70
Cash and bank balances	8,013	12,485
	75,231	83,642
TOTAL ASSETS	125,114	133,344
EQUITY AND LIABILITIES Equity attributable to owners of the Parent	10.007	22.000
Share capital	40,096	33,000
Reserves	11,321	19,802
Non controlling interests	51,417	52,802 (6)
Non-controlling interests TOTAL EQUITY	51,417	52,796
		52,790
Non-current liabilities		
Borrowings	12,202	14,003
Deferred income	1,487	1,062
Deferred tax liabilities	2,006	2,006
	15,695	17,071
Current liabilities		
Borrowings	30,281	30,664
Trade and other payables	27,001	32,148
Current tax liabilities	176	174
Deferred income	544	490
Derivative liabilities	-	1
	58,002	63,477
TOTAL LIABILITIES	73,697	80,548
TOTAL EQUITY AND LIABILITIES	125,114	133,344
Net assets per share attributable to owners of the Parent (sen)	31.16	32.00

The condensed consolidated statements of financial position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial report.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (The figures have not been audited)

Share capital RM'000 33,000 7,096	Share premium RM'000 7,096	Retained earnings RM'000 12,706	Total RM'000 52,802	Non- controlling interests RM'000 (6)	Total equity RM'000
7,096		12,706	52,802	(6)	52 707
,	(7,006)			(0)	52,796
40.006	(7,090)	-	_	-	-
40,096	-	12,706	52,802	(6)	52,796
-	-	(1,385)	(1,385)	1	(1,384)
-	-	(1,385)	(1,385)	1	(1,384)
-	-	-	-	5	5
-	-	-	-	5	5
40,096	-	11,321	51,417	-	51,417
← Non-dist	tributable 🔶	Distributable	ent ——•	Non-	Total
-	40,096 - - - - 40,096 ▲ Att	40,096 - 40,096 - 40,096 - 40,096 - 	40,096 - 12,706 - - (1,385) - - (1,385) - - (1,385) - - (1,385) - - (1,385) - - - 40,096 - 11,321 ▲ Attributable to owners of the Pare ▲ Non-distributable Distributable	40,096 - 12,706 52,802 - - (1,385) (1,385) - - (1,385) (1,385) - - (1,385) (1,385) - - (1,385) (1,385) - - (1,385) (1,385) - - - - - - - - - - - - - - - - - - - - 40,096 - 11,321 51,417	40,096 - $12,706$ $52,802$ (6) - - $(1,385)$ $(1,385)$ 1 - - (1,385) $(1,385)$ 1 - - (1,385) $(1,385)$ 1 - - (1,385) $(1,385)$ 1 - - - - - - - - - - - - - - 5 40,096 - 11,321 51,417 - - Attributable to owners of the Parent - - - - Non-distributable Distributable Non-

	capital RM'000	premium RM'000	earnings RM'000	Total RM'000	interests RM'000	equity RM'000
At 1 January 2016	33,000	7,096	13,987	54,083	(110)	53,973
Loss for the period Other comprehensive income/(loss)	-	-	(2,251)	(2,251)	(86)	(2,337)
Total comprehensive loss	-	-	(2,251)	(2,251)	(86)	(2,337)
Transactions with owners	Γ					
(Acquisition)/Disposal of non- controlling interest of a subsidiary	-	-	(83)	(83)	189	106
Total transaction with owners		-	(83)	(83)	189	106
At 30 September 2016	33,000	7,096	11,653	51,749	(7)	51,742

The condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial report.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (The figures have not been audited)

	For the 9 months ended 30 September 2017 RM'000	For the 9 months ended 30 September 2016 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit/(loss) before tax	7	(1,358)
Adjustments for:		
Depreciation	6,002	5,694
Other non-cash items	2,649	3,007
Operating profit before working capital changes	8,658	7,343
Changes in inventories	1,818	615
Changes in trade and other receivables	1,084	1,249
Changes in trade and other payables	(4,424)	(2,396)
Cash generated from operations	7,136	6,811
Tax refunded	25	-
Income taxes paid	(1,416)	(1,916)
Net cash generated from operating activities	5,745	4,895
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(2,318)	(3,583)
Proceeds from disposal of property, plant and equipment	549	375
Interest received	130	204
Dividend received from an associate	315	280
Net cash inflow from disposal of a subsidiary	21	108
Acquisition of non-controlling interest of a subsidiary	-	(30)
Investment in a joint venture	(300)	-
Net cash used in investing activities	(1,603)	(2,646)
CASH FLOWS FROM FINANCING ACTIVITIES		
Interest paid	(1,922)	(1,608)
Uplift/(placement) of fixed deposits pledged to licensed banks	3,271	(753)
Net (repayment)/drawdown of banker's acceptance	(6,020)	65
Net repayment of hire purchase	(3,625)	(3,468)
Net repayment of term loan	(818)	(1,142)
Drawdown of revolving credit	2,336	1,001
Net cash used in financing activities	(6,778)	(5,905)
Net decrease in cash and cash equivalents	(2,636)	(3,656)
Cash and cash equivalents at beginning of year	(2,030)	(3,050) (177)
Cash and cash equivalents at beginning of year Cash and cash equivalents at end of period	(4,866)	(3,833)
כמהוו מונו כמהוו לקוויזמולווגה מו לוונו טו אלו וטע	(4,000)	(3,033)

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (cont'd) (The figures have not been audited)

	For the 9 months ended 30 September 2017 RM'000	For the 9 months ended 30 September 2016 RM'000
Cash and cash equivalents comprise:		
Cash and bank balances	1,931	1,761
Fixed deposits with licensed banks	6,082	7,961
	8,013	9,722
Less : Bank overdraft included in borrowings	(7,477)	(6,144)
	536	3,578
Less : Fixed deposits pledged to licensed banks	(5,402)	(7,411)
	(4,866)	(3,833)

The condensed consolidated statements of cash flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial report.

Effective Date

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A1. Basis of preparation

Title

The interim financial report is unaudited and has been prepared in accordance with MFRS 134 : *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board ("MASB") and Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad. The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2016.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the financial statements for the financial year ended 31 December 2016, except for the adoption of the following standards applicable to the Group's financial year beginning 1 January 2017.

Inc	Enecuve Date
Amendments to MFRS 12 Annual Improvements to MFRS Standards 2014 – 2016 Cycle	1 January 2017
Amendments to MFRS 107 Disclosure Initiative	1 January 2017
Amendments to MFRS 112 Recognition of Deferred Tax Assets for Unrealised Losses	1 January 2017

The initial application of the aforesaid applicable standards, amendments or interpretations are not expected to have any material financial impact to the current financial year upon their initial adoption.

The following are standards issued by MASB which are not yet effective and have not been early adopted by the Group:

Title	Effective Date
Amendments to MFRS 1 Annual Improvements to MFRS Standards 2014 - 2016 Cycle	1 January 2018
MFRS 9 Financial Instruments (IFRS 9 as issued by IASB in July 2014)	1 January 2018
MFRS 15 Revenue from Contracts with Customers	1 January 2018
Clarifications to MFRS 15	1 January 2018
Amendments to MFRS 2 Classification and Measurement of Share-based Payment Transactions	1 January 2018
Amendments to MFRS 128 Annual Improvements to MFRS Standards 2014 - 2016 Cycle	1 January 2018
Amendments to MFRS 140 Transfers of Investment Property	1 January 2018
IC Interpretation 22 Foreign Currency Transactions and Advance Consideration	1 January 2018
Amendments to MFRS 4 Applying MFRS 9 Financial Instruments with MFRS 4 Insurance contracts	See MFRS 4 Paragraphs 46 and 48
MFRS 16 Leases	1 January 2019
Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associates or Joint Venture	Deferred

The Group is in the process of assessing the impact of implementing these Standards since the effect would only be observable for future financial years.

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A2. Auditors' reports

The auditors' report on the audited financial statements of the Group for the financial year ended 31 December 2016 was not subject to any qualification.

A3. Seasonal or cyclical factors

The business operations of the Group were not materially affected by any seasonal or cyclical factors.

A4. Unusual items affecting assets, liabilities, equity, net income or cash flows

There was no unusual item because of its nature, size or incidence that has affected the assets, liabilities, equity, net income or cash flows of the Group during the current quarter.

A5. Material changes in estimates

There was no change in the estimates of amounts reported that have had a material effect in the current quarter.

A6. Changes in debts and equity securities

There were no issuance, cancellation, repurchase, resale or repayment of debt and/or equity securities, share buy-back, share cancellation, shares held as treasury shares and/or resale of treasury shares during the current quarter.

A7. Dividend paid

No dividend was paid during the quarter.

A8. Segmental reporting

The Group has three (3) reportable segments, as described below, are the Group's strategic business units.

The following summary described the operations of each of the reportable segment:

- Optical and related products : Retailing of optical and related products
- Franchise management : Management of franchised professional eye care centres
- Food and beverage : Provision of food and beverage services

Other operating segments that do not constitute reportable segments mainly comprise investment holding, laser eye surgery treatment activities as well as retailing of hearing solutions and related accessories.

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A8. Segmental reporting (cont'd)

The segmental information for the financial period ended 30 September 2017 is as follows:-

	Optical and related products RM'000	Franchise management RM'000	Food and beverage RM'000	Others RM'000	Total RM'000
Revenue					
Total revenue	107,173	2,399	11,816	4,843	126,231
Inter-segment revenue	(48)	-	(10)	(4,000)	(4,058)
External revenue	107,125	2,399	11,806	843	122,173
Segment results	3,486	(60)	(1,852)	(189)	1,385
Interest income	167	4	79	ý	259
Interest expense	(1,739)	-	(183)	-	(1,922)
Share of profit in associates	324	-	-	-	324
Share of loss in joint venture	-	-	(39)	-	(39)
Profit/(Loss) before tax	2,238	(56)	(1,995)	(180)	7
Assets					
Segment assets	110,212	1,284	10,982	1,292	123,770
Investment in associates	705	-	-	-	705
Investment in joint venture	-	-	261	-	261
Total assets	110,917	1,284	11,243	1,292	124,736
Liabilities					
Segment liabilities	63,447	2,348	5,599	121	71,515
Total liabilities	63,447	2,348	5,599	121	71,515

The segmental information for the financial period ended 30 September 2016 is as follows:-

	Optical and related products RM'000	Franchise management RM'000	Food and beverage RM'000	Others RM'000	Total RM'000
Revenue					
Total revenue	106,735	2,688	11,534	836	121,793
Inter-segment revenue	(476)	(18)	(14)	-	(508)
External revenue	106,259	2,670	11,520	836	121,285
Segment results	4,025	(218)	(3,864)	(304)	(361)
Interest income	252	3	24	10	289
Interest expense	(1,389)	-	(217)	(2)	(1,608)
Share of profit in associates	322	-	-	-	322
Profit/(Loss) before tax	3,210	(215)	(4,057)	(296)	(1,358)
Assets					
Segment assets	107,904	1,406	12,187	1,183	122,680
Investment in associates	727	-	-	-	727
Total assets	108,631	1,406	12,187	1,183	123,407
Liabilities					
Segment liabilities	62,719	2,256	5,575	107	70,657
Total liabilities	62,719	2,256	5,575	107	70,657
	0				

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A8. Segmental reporting (cont'd)

Geographical information

The Group operates only in Malaysia.

A9. Valuation of property, plant and equipment

There was no valuation of property, plant and equipment in the current quarter as the Group has not adopted a revaluation policy on its property, plant and equipment.

A10. Commitment

(a) Operating lease commitment

The Group entered into non-cancellable lease agreements for business premises, hence resulting in future rental commitment. The Group has aggregate future minimum lease commitment as at the end of the current quarter as follows :-

	As at 30-09-17 RM'000	As at 31-12-16 RM'000
Branches		
Not later than one (1) year	28,636	30,387
Later than one (1) year and not later than five (5) years	23,277	36,292
	51,913	66,679
Franchisees		
Not later than one (1) year	5,520	5,203
Later than one (1) year and not later than five (5) years	3,520	2,254
	9,040	7,457

The Group has back-to-back arrangements with its franchisees on the rented business premises whereby the Group enters into rental agreements with the respective landlords and thereafter subleases these business premises to its franchisees. The rental expense for these business premises are borne by its franchisees. Furthermore, it should be noted that in the event of any default in any rental payment by the Group's franchisees, the franchisees are bound and the Group's interests are protected by the terms and conditions stated in the respective franchise agreements.

(b) Capital commitment

Capital expenditure in respect of purchase of property, plant and equipment	As at 30-09-17 RM'000	As at 31-12-16 RM'000
 Contracted but not provided for Approved but not contracted for 	2,654	4,045
	2,654	4,045

This represents capital commitment in respect of properties.

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A11. Subsequent event

There was no material event subsequent to the end of the current quarter up to the date of this report that has not been reflected in the interim financial report.

A12. Change in composition of the Group

There was no change in composition of the Group during the current quarter.

A13. Change in contingent liability

There was no material change in contingent liability during the current quarter.

A14. Related party transactions

The Group entered into the following transactions with related parties:-

	Individua	Individual quarter		Cumulative quarter	
	30-09-17 RM'000	30-09-16 RM'000	30-09-17 RM'000	30-09-16 RM'000	
Sale of eyewear and eye care products	338	338	913	1,031	
Licensing fee	40	40	119	118	
Rental of premises	60	60	180	216	
Purchase of beers and alcoholic drinks	-	-	-	3	
Purchase of transportation service	-	-	-	1	

The Directors of the Group are of the opinion that, other than the transactions disclosed above which were established on a negotiated basis, all the transactions have been entered into in the normal course of business and have been established at arm's length under terms no more favourable than those transacted with third parties.

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B1. Review of performance

9-month period ended 30 September 2017

Group revenue at RM122.2 million was 1% higher compared with RM121.3 million of the corresponding period. The Group recorded profit before tax ("PBT") at RM0.007 million compared with loss before tax at RM1.4 million of the corresponding period. The improved performance was mainly due to reduction in operating loss of the food and beverage segment. Consequently, the Group recorded lower loss after tax of RM1.4 million compared with RM2.3 million of the corresponding period.

Optical and related products segment

Optical and related products segment recorded revenue at RM107.1 million compared with RM106.3 million of the corresponding period, representing an increase of 1%. During the period, 10 outlets (with closure of 6 outlets) were opened giving rise to a total of 117 outlets (2016:114 outlets) at quarter end. Revenue contribution from the new outlets was 5% of total revenue. On existing outlets, there was a marginal decrease in revenue by 0.2%. Profit before tax ("PBT") at RM2.2 million was 30% lower compared with RM3.2 million of the corresponding period. The decrease in PBT was attributed to higher operating expenses incurred.

Franchise management segment

Revenue at RM2.4 million was lower by 10% compared with RM2.7 million of the corresponding period. The decline in revenue was attributed to lower royalty fee income and franchise fee income as a result of lower retail sales attained by franchisees and lesser renewal of franchises respectively. The segment recorded loss before tax at RM0.056 million, 74% lower compared with RM0.215 million of the corresponding period due to lower management fee incurred and savings in operating expenses.

Food and beverage segment

The segment recorded revenue at RM11.8 million, 2% higher compared with RM11.5 million of the corresponding period.

Owing to savings in operating expenses including lower property, plant and equipment write-off, lower impairment of property, plant and equipment as well as lower rental and salary, loss before tax at RM2.0 million was substantially lower by 51% compared with RM4.1 million of the corresponding period.

3-month quarter ended 30 September 2017

Group revenue at RM41.1 million was 5% higher than RM39.1 million of the corresponding quarter. The Group registered loss before tax at RM0.4 million compared with loss before tax at RM0.8 million of the corresponding quarter due to improved performance of the food and beverage and franchise management segments.

B2. Comparison with immediate preceding quarter's results

Group revenue at RM41.1 million was higher by 1% compared with RM40.5 million of the immediate preceding quarter. The Group registered loss before tax at RM0.4 million compared with profit before tax of RM0.4 million of the immediate preceding quarter due mainly to lower contribution from the optical and related products segment.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B3. Prospect

As far as the optical business is concerned, much emphasis will be placed on tactical branding and A & P activities for long-term sustainability as well as productivity. The Group shall selectively carry on certain marketing strategies to compete and enhance awareness of the "Focus Point" brands. Expanding our doors at the right locations and at the same time consolidating non-performing outlets would continue to be carried out. Coming out with different store concepts to compete is also a necessity to stay relevant. Importantly, cost containment exercise would be continued to maintain the profitability of the business.

As to the food & beverage business, much emphasis would be placed on strengthening its operation and cost saving to further improve its performance.

Premised upon the above, the Group expects to continue to improve its results for remaining 2017.

B4. Financial estimate, forecast, projection or internal target

This is not applicable to the Group.

B5. (Loss)/profit before tax

(Loss)/profit before tax for the current quarter and current year is arrived at after charging/(crediting):-

	Individual quarter		Cumulative quarter	
	30-09-17 RM'000	30-09-16 RM'000	30-09-17 RM'000	30-09-16 RM'000
Depreciation	2,018	1,937	6,002	5,694
Bad debts written off	-	-	-	-
Impairment loss on trade and other receivables	-	-	-	-
Inventories written off	81	95	275	321
Inventories written down	99	114	333	398
Loss/(gain) on disposal of quoted or unquoted investments	-	-	-	-
Gain on disposal of a subsidiary	-	-	(68)	(192)
(Gain)/loss on disposal of property, plant and equipment	(76)	48	(98)	385
Impairment loss on property, plant and equipment	-	151	-	151
Property, plant and equipment written-off	418	208	608	999
Realised loss/(gain) on foreign currency transactions (net)	14	(21)	128	25
Unrealised (gain)/loss on derivatives	-	(25)	39	(52)
Exceptional items	-	-	-	-

B6. Income tax expense

	Individual quarter		Cumulative quarter	
	30-09-17	30-09-16	30-09-17	30-09-16
	RM'000	RM'000	RM'000	RM'000
Current tax:				
Current	289	296	1,041	1,036
Prior year	349	(62)	350	(62)
	638	234	1,391	974
Deferred tax:				
Current	-	-	-	-
Prior year		-	-	5
	-	-	-	5
Total	638	234	1,391	979

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B6. Income tax expense (cont'd)

The Group effective current tax rates for 2017 and 2016 were higher than prima facie tax rate due principally to absence of full group relief, certain capital expenditure not qualified for tax purpose and certain expenses non deductible for tax purpose.

B7. Status of corporate proposals

There was no corporate proposal announced but not completed as at the date of this interim financial report.

B8. Borrowings

Dorrowings	As at 30-09-17 RM'000	As at 31-12-16 RM'000
Short term		
Secured:		
Banker's acceptance	10,372	16,392
Bank overdraft	7,477	6,042
Term loan	3,474	1,436
Hire purchase	5,607	5,779
Revolving credit	3,351	1,015
	30,281	30,664
Long term Secured:		
Term loan	6,938	8,668
Hire purchase	5,264	5,335
	12,202	14,003
Total borrowings	42,483	44,667

The above borrowings were denominated in Ringgit Malaysia.

B9. Material litigation

There was no material litigation (including any pending material litigation) as at the date of this interim financial report.

B10. Dividend

No dividend was declared in the current quarter.

B11. (Loss)/earnings per share

Basic (loss)/earnings per share is calculated by dividing profit/loss for the quarter attributable to owners of the Parent by the weighted average number of ordinary shares in issue during the quarter.

	Individual quarter		Cumulativ	e quarter
	30-09-17	30-09-16	30-09-17	30-09-16
Loss attributable to owners of the Parent (RM'000)	(1,070)	(1,012)	(1,385)	(2,251)
Weighted average number of ordinary				
shares in issue ('000)	165,000	165,000	165,000	165,000
Basic loss per share (sen)	(0.65)	(0.61)	(0.84)	(1.36)

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2017

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B12. Disclosure of realised and unrealised profits

The breakdown of the retained profits of the Group as at 30 September 2017, into realised and unrealised profits/losses is as follows:-

	As at 30-09-17 RM'000	As at 31-12-16 RM'000
Total retained profits of the Group :		
- Realised	29,373	30,876
- Unrealised	(1,700)	(1,700)
	27,673	29,176
Total share of retained profits from associates/joint venture :		
- Realised	329	401
- Unrealised	(5)	(5)
	324	396
Total	27,997	29,572
Less : Consolidation adjustments	(16,676)	(16,866)
Total retained profits of the Group	11,321	12,706

The determination of realised and unrealised profits or losses is compiled based on Guidance of Special Matter No.1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Main Market Listing Requirements*, issued by the Malaysian Institute of Accountants on 20 December 2010.

The disclosure of realised and unrealised profits or losses above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia Securities Berhad and should not be applied for any other purposes.

B13. Authorisation for issue

The interim financial report was authorised for issue by the Board of Directors in accordance with a resolution of the Board of Directors on 21 November 2017.